

Complete summary of Chet Holmes book: The Ultimate Sales Machine: Turbocharge Your Business with Relentless Focus on 12 Key Strategies. This summary of the ideas from Chet Holmes book The Ultimate Sales Machine shows that you only have to focus on 12 basic things or core competencies to turn your business into the Ultimate Sales Machine. In fact, success comes from doing the right things with pigheaded determination and persistence. This summary highlights the twelve building blocks that you must put in place if your company is to succeed long term. Added-value of this summary:Â € Save timeÂ € Understand key conceptsÂ € Improve your sales skillsÂ To learn more, read the summary ofÂ The Ultimate Sales Machine and discover how to make your business more effective!

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